



കേരളം കേരള KERALA

CY 981349

This Memorandum of Understanding (MoU) is entered into this 27<sup>th</sup> day of August, 2021

By and between:

St. Joseph's College of Engineering and Technology, Palai, (hereinafter called **SJCET**), a professional education institution, established in 2002, represented by its Principal on the first part;

AND

MALABAR EXTRUSIONS Ltd/ SANTHOM METACAST Ltd., having their Corporate Office in Ernakulam, and engaged in the business of manufacturing of basic precious and non-ferrous metals and offering end to end solutions from design and development to testing of extruded aluminium and steel products, represented by its Managing Director on the second part.

WHEREAS

After due discussions and deliberations at the appropriate levels, it is felt necessary to define and widen the scope of relationship currently existent between both the parties; and to extend the scope of co-operation in the respective areas of core competence, for mutual benefits.

WHEREAS

The First Party, **SJCET Palai**, is a reputed institution in the professional education sector.

The Second Party is engaged in the business of designing, developing, manufacturing, testing and selling aluminium & steel products.

No: 1376 / Page

27/8/2021 R/1001-

Principal  
SJCET. Palai

Santhoma  
Managing Director





The First Party and the Second Party believe that collaboration and cooperation between themselves would promote more effective use of their resources; and provide each of them with enhanced opportunities.

Both the parties intent to cooperate and focus their efforts within the area of Education, Training, Research and Placement on reciprocal basis.

Both parties being legal entities decide to sign this MoU for advancing their mutual interests.

**THEREFORE**

**IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERETO AGREE AS FOLLOWS:**

- This agreement seeks to foster collaboration, provide opportunity for imparting hands-on experience, and to facilitate advancement of knowledge on the basis of reciprocity, best effort, mutual benefit, and frequent interactions.
- Both the parties shall cooperate so as to advance their respective operations; and shall inform each other of the potential opportunities; and shall share all information that may be relevant to secure additional opportunities for each.
- Such cooperation shall seek to facilitate effective utilization and updation of the skill sets of the faculty and students of the first party, keeping in mind the ever changing needs of the industry; as well as seek to offer programs for the updation of the technical and managerial skills of the employees of the second party.
- The second party may give industry specific valuable inputs to the first party in improving the scope of teaching- learning; and support to customize the curriculum through additional skill-certification programs, so that the students would confidently and effectively fit into the emerging industrial scenario and job market.
- The second party may propose skill development programs/ courses/ certifications for the students on emerging technologies, so as to bridge the skill gap and make them industry ready.
- The second party may support the first party with their technical resource and expertise to organize seminars, workshops, symposiums, FDPs (Faculty Development Programs) and similar programs. The first party may solicit the industry expertise of the first party in defined areas; and schedule the training/ sessions/ seminars, subject to mutual convenience.
- The first party may support the second party to organize MDPs (Management Development Programs) or such other programs deemed fit for the employees of the second party. The second party may solicit the academic expertise of the first party in defined areas; and schedule the training/ sessions/ seminars, subject to mutual convenience.
- The second party may seek to accommodate students and faculty of the first party to visit its/ group facilities; and also try to involve them in Industrial training programs



scheduled. The second party may provide its Labs/ Workshops/ Industrial sites/ R&D facilities to offer hands-on training for the faculty and students identified for the purpose by the First party.

- Both the parties may agree to do collaborative research on any emerging technological area/ business problem, identified for such joint activity.
- The second party will actively engage with the first party to upskill the students to meet the emerging industrial requirements; and thereby help to place such students through internships, apprenticeships or jobs.

#### COORDINATION:

Both the parties shall suggest for themselves and declare one person each as their respective SPOC (Single Point of Contact), who shall regularly engage in mutual consultation and discussion with his counterpart SPOC to identify possible collaborative programs; as well as to schedule the same.

#### SCOPE OF THE CO-OPERATION UNDER THE MoU

Subject to mutual consent, the areas of cooperation will include any program or activity proposed by either party as felt desirable and feasible on either side; and that contributes to fostering and development of the objectives stated out in this MoU.

The general terms of the cooperation shall be governed by the MoU. The parties may additionally enter into more specific agreements to implement the actions contemplated in the terms of the MoU. The terms of such agreements shall be mutually decided.

These activities are to be carried out after mutual consultation between the two parties or the departments concerned thereof. Each party may sign a letter of agreement setting out the mutual responsibilities for the agreed activity and such other matters as the parties agree to be necessary for the efficient achievement of the activity.

#### AMENDMENTS, RENEWAL, AND TERMINATION

This Memorandum of Understanding may be modified through the mutual discussion and consent of both the parties.

This Memorandum of Understanding will remain valid, until it is expressly terminated by either party after giving 30 days' Notice in writing, expressing the intention to terminate the agreement.



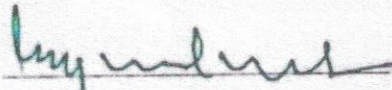
**OTHER TERMS AND CONDITIONS**

- Both the parties agree to respect each other's rights to intellectual property. All intellectual and proprietary rights held by either party to this MoU, prior to entering to this MoU and all materials in which intellectual property is held, disclosed or introduced, shall remain the property of the party introducing the same.
- Further, the intellectual property rights that might arise as a result of any collaborative research or activity under this MoU will be worked out on a case-by-case basis, and will be consistent with the officially laid down IPR policies of the two parties.
- This Agreement places no financial obligations or funding commitments on either Party. All the proposed activities will be defined and executed through separate program agreements that detail the commitment of resources (financial or otherwise) required by each of the parties. Such matters may be agreed upon by mutual discussions between the respective SPOCs.

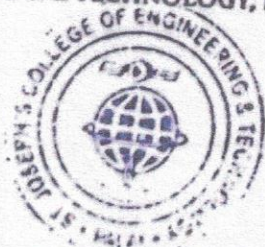
In Witness of the terms of this agreement, our signatures are affixed:

Signature with the designation, name, date & seal

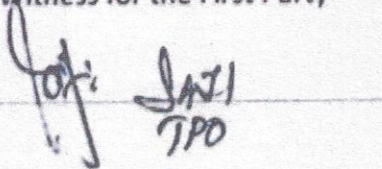
Signing for the First Party



PRINCIPAL  
ST. JOSEPH'S COLLEGE OF  
ENGG. & TECHNOLOGY, PALAI



Witness for the First Party

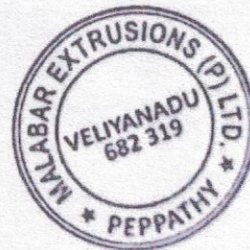


Signing for the Second Party

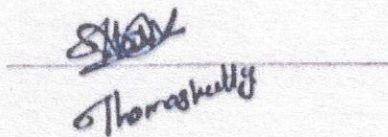
For MALABAR EXTRUSIONS (P) LTD.



DIRECTOR



Witness for the First Party







**ST. JOSEPH'S**  
**COLLEGE OF ENGINEERING**  
**AND TECHNOLOGY,**  
**- PALAI -**

To : The Principal  
 Through Head, Department of MBA

*Ajith K*  
*9/12/2022*

**Ajith K. Thomas, BHM, MBA, Ph.D.**  
 Professor, Head and Dean, St. Joseph's Business School  
 St. Joseph's College of Engineering & Technology, Palai  
 Choondacherry P.O., Keraia - 686 579

From : Dr. Suma Mathew

In the capacity of : Faculty Coordinator

DATE : 09/12/2022

SUBJECT : Transportation facility

Dear Sir,

The students of Second Year MBA Programme has got an opportunity to visit Malabar Extrusions, Piravom, and Holiday Inn, Kochi, on 16/12/2022 at 10:00 AM and 12:30 PM. Thirty Eight students and two faculty members are planning to visit. The visit will help students to sharpen their managerial skills and would enable them to understand Manufacturing and Service Operation. Hence we request you to kindly provide transportation facility from SJ CET on 16/12/2022 to Malabar Extrusions, Piravom, and departure at 7:00 AM from SJ CET and to return at 8.00 PM from the venue.

(X) ✓

Thanking You,  
 Name: Dr. Suma Mathew  
 Signature:

*Mathew*  
*9/12/2022*



*FC*  
*9/12/2022*  
*already*

Approve/ Reject

*College bus can't be spared as 16th is a regular working day for the college.*

*Amount is collected from MBA students (Rs 5000/- p.a.) for therefore the bus charges for the visit may be paid from the college c/c*

*Yes*  
*9/12/22*

*Yes*  
*9/12/22*





**ST. JOSEPH'S**  
**COLLEGE OF ENGINEERING**  
**AND TECHNOLOGY,**  
- PALAI -

The list of Third Semester MBA (2021-2023 Batch) students and Members of Faculty for Industrial Visit on 16/12/2022 to Malabar Extrusions, Pvt. Ltd, Peppathy

Sl. No.	STUDENT NAME	Sl. No.	STUDENT NAME
1	Abhilash P V	21	Divya Varghese
2	Abhirami P Hari	22	Donia Thomas
3	Abhirami P Mukundan	23	Jayadev R
4	Alan Joseph	24	Joyal Anto
5	Albin Benny	25	Joyal K S
6	Albin George	26	Krupa Marium Eby
7	Alexis Mathew Joseph	27	Maimol Robert
8	Alpha Emmanuel	28	Midhin Tom
9	Amal Baby	29	Navya Alisa Sunil
10	Anakha P	30	Peter Paul Mathew
11	Anja Maria Varghese	31	Pratheek Zachariah George
12	Anjaly Vincent	32	Ramya Mary John
13	Antony Xavier	33	Rintoo Biju
14	Arjun Prakash	34	Rosemary Jose
15	Asna Ali	35	Rosmi Babu
16	Benitta Babu	36	Sonamol Joseph
17	Binto Bilson	37	Suraj Suresh
18	Bristo Xavier	38	Sweetey Ann Joshy
19	Deepa Tobias		
20	Deepak Ajithkumar		
<b>Faculty Members</b>			
1	Dr. Suma Mathew		
2	Ms. Elma Joseph		



*Ajith K. Thomas*

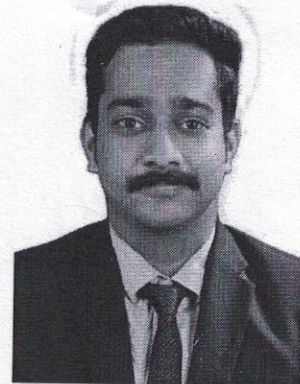
**Ajith K. Thomas, BHM, MBA, Ph.D.**  
Professor, Head and Dean, St. Joseph's Business School  
St. Joseph's College of Engineering & Technology, Palai  
Choondacherry P.O., Kerala - 686 579





**SJBS INDUSTRIAL VISIT**  
**16<sup>th</sup> December 2022 –**

**ST. JOSEPH'S**  
**BUSINESS SCHOOL**



Prepared By  
**JOYAL ANTO**  
**S3 MBA, SJBS**





The second-year students of MBA from **St. Joseph's Business School, Palai** were given an opportunity for an industrial visit at Malabar Extrusions. The students departed from college at 07:00 am. We travelled through Pala-Kuravilangad-Ernakulam route. It was a one-day programme. There were 36 students and 2 teachers present in the visit. At 9:30 am we arrived at a restaurant to have a breakfast.

Reached Malabar Extrusions at Piravom around 10 am. It is an Aluminium fabrication production industry. The students were divided into two groups. A session was conducted and it was handled by **Mr. Cherian**, who is the General Manager of the company. He spoke about all the main functions, production, products, logistics. They export their products mainly on UK, Canada. We spent around two hours there. We learned a lot of manufacturing process of aluminium.





11.09.2018

The Principal,  
SICET, Palai.

Thru: The HoD

*Abhishek*  
11/09/2018

*This is the new date from a  
previous reschedule.*

Dear Sir,

Subject: Request for availing college bus facility

Reason: To take MBA students for an Industrial Visit

Location: KITECH Limited, Kizhakkambalam (10 am to 1 pm) and Malabar Extrusions Pvt. Limited, Piravam Peppathy (2.30 pm to 4:40 pm).

Date: 15.09.2018

Expected start time from college: 7:30 AM

Expected Return Time: 7:00 PM

No. of students: 16 students and 2 faculty members.

We request you to sanction us one bus as per the details above.

Yours sincerely,

*Suma Mathew*

Suma Mathew  
Asst. Professor and Coordinator – IV,  
SICET School of Management.



*to*  
*permitted*





**ST. JOSEPH'S**  
**COLLEGE OF ENGINEERING**  
**AND TECHNOLOGY,**  
- PALAI -

Following are the List of Students of 4<sup>th</sup> Trimester MBA students and members of faculty for Industrial visit 15/09/2018 to Malabar Extrusions Ltd.

Sl.No	STUDENT NAME	Sl.No	STUDENT NAME
1	AJESH S	22	JOSE GEORGE
2	ALBERT ABRAHAM	24	JUBY SEBASTIAN
3	AMJAD BIN SHIHAB	25	LIYA RAHIM
4	AMRIN ZAINA NOUSHAD	26	MAHESH S
5	ANIL P THOMAS	28	MEKHA ELIZABETH MATHEWS
6	ANJUMOL JOSEPH	30	NIMISHA ROSE TOM
7	ANWIN JOHN	31	PRIYANKA MICHAEL
8	ASHLY MATHEW	32	REMYA K SASI
9	ATHIRA M NAIR	33	RONO JOSE
10	CINAN SATHAR	34	SANDRA LIZBETH SUNNY
11	CHRISTEENA JOSE	35	SANGEETHA S
12	CHITRA DAS	36	SHILPA MARY JAIN
13	DEEPTHI BABU	39	SITHARA VENUGOPAL
14	DIVYA MARY JOSEPH	40	SREENU S
15	DIVYA SOJAN	41	THANKAM THOMAS
16	DIVYA TRESSA DOMINIC	42	TEENA JOSE
17	ELIZABETH SHAJI	43	TINTO JOSEPH
18	GEORGE G PLATHOTTAM	44	TOMSON ROY
19	JAIRAJ RAJENDRAN	45	TRESSA MINU BENCIL
20	JAYAKRISHNAN N	46	VINAYAK T N
<b>Faculty members</b>			
1.	Ms. Suma Mathew		
2.	Ms. Soumya Varghese		





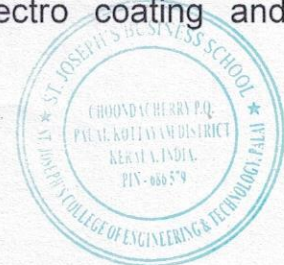
## Report on Industrial Visit to Malabar Extrusions

The second-year students of MBA from **St. Joseph's Business School, Palai** were given an opportunity for an industrial visit at Malabar Extrusions. The students departed from college at 07:30am. It was a one-day programme. There were 46 students and 2 teachers present in the visit.

Malabar Extrusions have been a highly competitive supplier of extrusion dies in India, Middle East and Far East countries. Experience coupled with expertise gives the edge in the design process. All their dies are manufactured utilizing the latest computer aided machine centers. Their designs are based on years of accumulated experience as well as feedback from our customers.

We reached Malabar Extrusions at Piravom around 10 am. It is an Aluminium fabrication production industry. A session was conducted and it was handled by **Mr. Cherian**, who is the General Manager of the company. He spoke about all the main functions, production, products, logistics. They export their products mainly on UK, Canada.

The company have spent over 31 years building our reputation as a complete provider of aluminium extrusion solutions. By creating an integrated ecosystem, we now have the capability to offer you end to end solutions starting from design and development to testing of any extruded aluminium products you need. The visit provides awareness on wide range of aluminium extrusion profiles, end to end services like die development, extrusion, powder coating, anodising, Electro coating and machining.







INDUSTRIAL VISIT AT MALABAR EXTRUSIONS

